

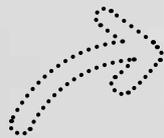
# Flow

No. 1 - June 2016

## Nordic almost triples

25% more  
pharmacy units

KPI Dashboard



”Efficiency  
along the  
entire value  
chain”

Thomas Ehmann,  
Pharma Services,  
about All-in-One



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# A busy business

By Søren Vesti Esbensen, Director, Nomeco HealthCare Logistics



"We are busy". This seems to be the buzz word all over Nomeco at the moment. Our activity level has increased dramatically in most parts of Nomeco the past years. Not only in our pre-wholesale warehouses, where the export volume to the Nordic countries has nearly tripled since 2013, but especially in Project ONE.

As anyone, who has tried to reconstruct their own house or build a new one knows, most of the work lies in the preparation. All the planning is a huge job, and we are in the middle of it at the moment. Among other things the documentation part is in focus promising a validation package that is second to none for our pre-wholesale customers.

Also the rapid growth in pharmacy units in Denmark has increased the activity in picking lines in Nomeco wholesale significantly – but basically without a similar increase of the number of packs. Since the Modernization Act last summer allowed Danish pharmacies to create more sub branches, they have increased with 25% meaning all your products has to be delivered to more units.

Outsourcing your warehouse activities is a question about trust in your pre-wholesale partner. In Nomeco we build trust on dialogue and openness. To support the open dialogue we are launching a new KPI Dashboard to our pre-wholesale customers. The pre-wholesale Dashboard contains a variety of KPIs measuring both Nomeco's but also our customers' performance. I hope the KPI Dashboard will be well received and lay ground for future constructive dialogues.

You can read much more in this summer edition of our magazine, where we focus on all the things that keep us busy at the moment.

I wish you all a very nice and sunny summer.

# Project ONE

## Second to none documentation

**New warehouse and headquarter for Nomeco HealthCare Logistics is scheduled to be finished by summer 2018. The building management process and planning of this big construction project is progressing as scheduled. Currently the focus is aimed at documentation.**

The organization behind Nomeco's Project ONE; construction of the largest pharmaceutical warehouse in the Nordics is now in place and many things are happening behind the scenes of the Køge site, although construction is not yet visible.

"We have been working with the project and design phase for a year now. There is a lot of work ahead of us over the next two years before the grand opening of an unprecedented venture in the history of PHOENIX group. It is a balancing act to ensure the best-suited project organization to drive this, so that it in no way harms the ongoing development of Nomeco services and daily operations. It is paramount that this is running smoothly up until day one of the move", says Logistics Director Per Hansen.

A solid project organization, spearheaded by Project Manager Sandra Michaela Rummert has been established. She can draw on more project resources in the PHOENIX organization when needed. "In this way, we're able to scale the project organization in both directions, as needed," Per Hansen points out.

Photo: Bjørn Nielsen, Sjællandske Medier



The new headquarter for Nomeco HealthCare Logistics will be situated on Idunsvej in Køge. Here is **Logistics Director Per Hansen** in front of the new sign.

### Focus on documentation

Manufacturers looking to place pharmaceutical goods in the new warehouse can expect full documentation. A massive documentation task is currently undergoing validating and qualifying buildings, equipment and IT-systems - a task that Senior Project Manager Claus Florman Larsen from Nomeco's QA-department is deeply involved in:

"Our entire validation is risk based and we do a risk analysis on all building and process requirements, including the GDP-rules. We have just had the master validation project plan approved, which contains a full description on everything that requires validation. This documentation will lay the groundwork for daily warehouse operations and will be updated and adapted every time there is a change. In this way, we ensure that operations and quality go hand in hand as a unit in our new warehouse."

### A warrant for quality

According to Claus Florman Larsen a warrant for quality, means, for instance documenting that systems perform as they are supposed to. A classic example is ambient staying within a 15-25 degree Celsius limit and having both systems and processes support this limit.

"Customers in Nomeco HealthCare Logistics will experience a validation package that is contemporary and compliant with current requirements. We are setting the bar high in order to provide our customers with the best possible solutions. This is a warranty for quality that we can pass on to our customers," says Claus Florman Larsen and adds:

"Our quality policy is based on continuous upkeep and updates. This means persistently assessing which changes affect our validation and quality and how. At the end of the day, it is all about patient safety. This is a safeguard for correct storage and handling of the pharmaceutical at all times." ■ *mwh*

### Technology provides high speed, traceability and safety

SSI Schäfer will supply the technology in the large warehouse with more than 55.000 pallet spaces, containing a 30-meter high-bay storage, operated by 16 automatic cranes.

Schäfers' technological solution is, according to Logistics Director Per Hansen well tested and has a well-run service organization in Denmark: "In addition to handling large volumes, we have also chosen a high-speed system to get our goods in and out of the warehouse. This is run by a 'goods-to-man' principle, where the worker stands still and the goods are moving his way."

The system is also a warranty for traceability and safety. It supports manufacturers working with aggregated traceability in connection with falsified pharmaceuticals, which, according to EU needs to be implemented by February 2019.

AK83 has been chosen as architects on the project. They have vast experience with this type of complex warehouse solutions – among other things they were behind all of JYSK's warehouse solutions.

# Rise to the Challenge

Developing cutting-edge pharmaceuticals may be the core of a pharmaceutical company's business, but ensuring the efficiency of the entire value chain is crucial to its success. European distributor PHOENIX group has created PHOENIX All-in-One to combine healthcare logistics with wholesale and retail expertise. Head of PHOENIX Pharma Services Thomas Ehmann tells us more.

The pharmaceutical supply chain is increasingly viewed as a strategic consideration, and rightly so, as this industry catches up with the more competitive models seen across consumer goods and automotive, for example. At the same time, though, as companies endeavor to optimize distribution, logistics and sales, attention can be unintentionally diverted from the core business of producing high-quality, innovative pharmaceuticals. For leading European distributor PHOENIX group, that is why creating a joined-up offering – spanning the production plant, warehousing, cross border distribution, retail and patient care – seemed essential.

Known as PHOENIX All-in-One, the concept combines the group's expertise within wholesale, retail and value-added services into one easily accessed brand. Head of PHOENIX Pharma Services Thomas Ehmann explains that bringing the supply chain up-to-date relies upon improving logistics and developing closer relationships with all those involved.

"There are lots of areas where we can improve the collaboration and processes," he says. "It's about speed, it's about reducing costs; and here, we can create a win-win situation for the industry and for PHOENIX."

The importance of better cooperation is particularly applicable, he feels, with regards to wholesale.

"The wholesale relationship with manufacturers is a transactional one. With our value-added services, we would like to move from this transactional relationship to a strategic partnership." >



**Thomas Ehmann** is head of PHOENIX Pharma Service, which manage the entire distribution process all over Europe being present in 26 countries:

Many companies struggle with forecasting because it's based on round figures, but we can provide better data to help improve production. It's not just delivering raw data; we have analysts in place to offer targeted solutions, to help manufacturers improve business decisions.

## > Sales and distribution: leading roles

Present in 25 countries in Europe, PHOENIX is able to manage the entire distribution process, including storage, transportation and goods management. It also owns a large collection of its own wholesalers and pharmacies.

With a growing focus on cross-border market access, it has invested in creating additional healthcare logistics hubs with its CEE (Central and Eastern Europe) Bridge in Prague, Warsaw and Belgrade, to provide access to central and Eastern Europe. The soon-to open Danish facility in Køge will be the company's largest, offering space for more than 55,000 pallets bound for the Nordic region.

Closely related to its distribution model is the assistance PHOENIX can offer within clinical trials logistics, working with partners in the region and providing access to populations throughout Europe. Working with pharmacies, it can also offer patient-adherence programs to improve the prescribed uptake of medications – benefitting patients and manufacturers alike.

But one of its most valuable services to pharmaceutical companies with eyes on Europe – particularly those based beyond its borders – is sales support. Thomas Ehmann explains that this term covers a wide range of individual services surrounding market access.

"Manufacturers, especially from the US and Asia, often don't understand the market because it's not the 'United Europe'," he says.

"They might face 28 patent laws, 28 regulations across the region. We can help with regulatory affairs and order-to-cash services, and we can take care of the entire administration process. In some countries, we can even be the market authorization holder, so that smaller companies can rely on us while they concentrate on developing and manufacturing their medicine."



The concept All-in-One is tailor-made solutions for the pharma industry's supply chain whether it is local, regional or Europe-wide. All-in-One provides services for pharmaceutical manufacturers along the entire supply chain, from the production site to the point of sale. The goal is to transform the journey into one simple step cutting complexity and allowing the pharma industry to concentrate on what they do best.

This support can be particularly beneficial when it comes to specialty products. With their biological origins and patient-specific formulation, such products place new demands upon storage, handling and distribution – demands that PHOENIX All-in-One, with its focus on tailored solutions, is well equipped to deliver.

"If you look at the pipeline for the next few years, 40–50% of new products will be speciality products," Thomas Ehmann points out. "These can be very expensive, so special distribution becomes very important."

## Looking forward

The company is also looking to the future in terms of its other area of expertise: business intelligence. Rather than competing with the industry's large existing data companies, PHOENIX All-in-One instead offers manufacturer-specific data on a daily basis, helping companies

to improve the accuracy of forecasting and increase product availability.

"Many companies struggle with forecasting because it's based on round figures, but we can provide better data to help improve production. It's not just delivering raw data; we have analysts in place to offer targeted solutions, to help manufacturers improve business decisions."

This includes PHOENIX's latest development, a product launch excellence tool. The company's ultimate aim, Thomas Ehmann explains, is that for any and every issue pharma companies encounter after the development and production of goods, they should think of PHOENIX All-In-One to resolve it.

"For everything along the value chain – whether that is warehousing, dealing with pharmacies or dealing patients – they should think of us," he says. ■

Credit: WORLD PHARMACEUTICAL FRONTIERS 29

## More customers are choosing eLMK

Influx of new pharmaceuticals on the market increases the popularity of eLMK which handles distribution and documentation of samples.

After several years of dwindling numbers in the use of pharmaceuticals, the nifty eLMK solution for handling pharmaceutical samples from Nomeco Healthcare Logistics has once again proven its popularity among manufacturers who wish to use pharmaceutical samples as part of their information and marketing of new pharmaceuticals.

Louise Slotsaa, who handles the daily administration of eLMK, says that the increase is the result of influx of new pharmaceuticals on the market. According to guidelines, pharmaceuticals can be distributed as samples to doctors up to two years after market introduction.

“More and more customers are resuming to eLMK and we are experiencing a clear increase in demand,” Louise Slotsaa explains. In fact, the development in eLMK has resulted in a doubling of activities over the last three years.

### Partnership with benefits

One of the manufacturers who has chosen to resume to the eLMK cooperation is ALK.

“eLMK was an obvious choice to us when we looked for a partner for distribution of samples of our new product, ACARIZAX,” Lena Pedersen, Logistics Manager in ALK explains.

According to Lena, using eLMK provides obvious and additional advantages to existing users of Nomeco HealthCare Logistics as Nordic pre-wholesale.

“We have placed our Nordic warehouse with Nomeco, which makes transfers to the medical sample storage quick and smooth. However, we also chose eLMK because we previously received really good service. The questions and concerns that we have had, now and in the past, have always been handled quickly and with professional courtesy by the eLMK team.

We are happy with this new collaboration with Louise and the e-LMK team and we are convinced that we will have a good partnership in the future as well”, says Lena Pedersen. ■ ckv

Photo: Jeanette Utell



Logistics Manager in ALK Lena Pedersen uses eLMK for distribution of samples of the new product ACARIZAX. She is happy with this new collaboration, which provides obvious and additional advantages to existing users of Nomeco HealthCare Logistics and Nordic pre-wholesale.



### eLMK offers two solutions:

#### eLMK Direct

Pharmaceutical samples are sent directly from Nomeco to the doctor. After the sales rep’s visit he or she fills in a requisition with the doctor’s signature and sends it to Nomeco HealthCare Logistics. The sales rep avoids driving around with samples in the car and Nomeco HealthCare Logistics register all hand-outs and prevents the limit for annual hand-outs to be exceeded. eLMK can also deliver cooling samples for hospitals, dentists and medical centers.

#### eLMK Rep

Pharmaceutical samples are sent to the sales rep who then handles over the sample when visiting the doctor. The samples are ordered by the sales rep and sent to their home address or a Nomeco branch. When visiting the doctor and handle out the free sample, the sales rep asks the doctor to sign a requisition card which is sent to Nomeco, who makes sure that all hand-outs are registered.

## INCREASING TRANSPARENCY

The new Pre-wholesale KPI Dashboard provides transparency and overview in pre-wholesale.

Nomeco HealthCare Logistics has developed a new tool to increase and support transparency and dialogue with manufacturers with pre-wholesale at Nomeco HealthCare Logistics. The Pre-wholesale KPI Dashboard provides an easy overview of up to 27 KPIs divided into 3 themes (Inbound, Inventory and Outbound) creating the perfect overview.

Today Nomeco HealthCare Logistics offers a wide variety of reports providing the manufactures insight in their pre-wholesale stock and sales activities. Seeing things in a larger perspective can be a challenge as well as maintaining focus on key areas. With the Pre-wholesale KPI Dashboard the logistics responsible is provided with a valuable tool that in one dashboard gathers key performance indicators and other relevant information, that is use full in the dialogue with Nomeco HealthCare Logistics as third party logistics provider.

Outsourcing your pre-wholesale activities is a matter of trust. At Nomeco HealthCare Logistics we spend every day to continually earn that trust. By introducing our new Pre-wholesale KPI Dashboard we increase our openness further. We strive to have the most open and constructive dialogue with our customers.

To ensure the best dialogue we have included KPIs measuring not only Nomeco HealthCare Logistics’ performance in pre-wholesale but also the manufacture’s performance.

The system is currently in the final stages of the test phase and will be launched according to plan in June. All relevant logistic leads will be introduced to the dashboard separately.

We hope you will find great use of the KPI Dashboard – we look forward to continue the open dialogue in a joint effort to develop and evaluate our performances. ■ ckv

The new Pre-wholesale KPI Dashboard is currently in the final stages of the test phase and will be launched according to plan in June.



### Inbound

The inbound view tracks the incoming products from they arrive at the dock at Nomeco HealthCare Logistics, until they become available on saleable stock. This overview show everything that can affect the timeline in the inbound area; activity level, working time, waiting time, reasons for waiting, ASN availability, rush order lines e.g.

### Inventory

Here you will be informed about products on stock. You will be able to monitor the stock level from a capacity, value and SKU point of view. Hereby track whether you are above or below relative to stock turnover. Furthermore, it will be possible to get a view on stock accuracy and stock breakage. The view is a tool to help optimize stock in a larger perspective.

### Outbound

The outbound view shows information from when an order is received by Nomeco HealthCare Logistics until the products are delivered at the customer. You will find Information on backorders, booking and delivery conditions as well as On Time In Full (OTIF) deliveries.

# Pharmacy sector in rapid growth heats up wholesaler activity

The number of prescription handling units has increased by 25% in one year – typically in cities where new units brings residents in closer proximity to the nearest pharmacy. While sales have not risen exponentially to the growth, getting pharmaceuticals and other items to all pharmacy units, is a considerable distribution task.

The Modernization Act of July 1st 2015 enabled Danish pharmacies to create up to seven sub branches where prescriptions can be handled. Several of the country's 220 pharmacists have seized this opportunity. By mid-April 2016, 71 new branches have opened, increasing the number of prescription handling units from 312 to current 383. Most of them are upgraded pharmacy sales units; however 32 branches are brand new.

This is just the beginning. Plans to establish an additional 13 new units are in the making, bringing the pharmacy sector to at least 84 new branches in total since the act came into effect. This corresponds to an increase of more than 25% within the first year of the new act.

## Activity increase by 20%

The many new units have had a direct impact with Nomeco Wholesale where activity levels have increased significantly: "After the Modernisation Act was enforced in July 2015, the number of picking lines for pharmacies has dramatically increased. We calculate in picking lines, because this is what generates the work flow for us. Since January of this year alone, the number of picking lines have been 20% higher compared to January last year," Logistics Director Per Hansen explains.

The number of packs has not risen equivalently. "This means fewer packs pr. line. The amount of time spent on picking an item line is more or less unrelated to the size of the picking line. So, in other words, we are left with the same amount of packs that now needs to be handled and distributed to a higher number of units. We now have several small units who only sell perhaps 5 packs of a pharmaceutical during a tender period," Per Hansen explains.

He illustrates this by pointing out that Nomeco has been forced to boost warehouse staffing significantly in order to meet the increased demand.

## 20% more delivery locations

Activity increase is not just felt in the warehouses. As wholesaler Nomeco

supplies nearly 70% of the marked, with distribution handled by a self-owned fleet of cars and chauffeurs. Here, the increased number of units to be served can be felt. The number of delivery locations has increased by nearly 20% from 235 to 280 since last year at the same time. This requires more cars, more chauffeurs and more kilometers on the highway.

Nomeco's VMI department in charge of handling pharmacy stock is experiencing the increase and its effect on maintaining a high service level with the new prescription handling units. The number of prescription handling units using VMI has increased by 90% as a result of the general increase in pharmacy units. We went from 41 to 77 VMI-units just because of that," Per Hansen concludes. ■ *mwh*



The number of packs pr. line picked by Nomeco has decreased significantly since pharmacies were allowed to open new prescription handling units. This paints a picture of a changed pharmacy sector: many smaller pharmacy units and the same amount of goods to be delivered a 'spread thinner' across the country.

## 7 questions for Chairman of the Association of Danish Pharmacies, Anne Kahns



Photo: Carsten Lundager

### How far are the new units from the main pharmacy?

**1** Pharmacists can establish sub branches in a radius of up to 75 kilometers from the main pharmacy. Currently, Roskilde Dom Pharmacy represents the furthest distance of 25 kilometers to the planned new branch in Hvidovre Friheden shopping center. About half of the new branches are closer to another pharmacy than its own main pharmacy and around 25% is more than 5 kilometers from the nearest prescription handling unit.

### Are we going to see some of the new branches closing down again?

**2** The desire to open new branches has been huge and it has happened faster than predicted. The number of new branches is still on the rise, so it is hard to predict where we will end up. The same can be said for closures. The new pharmacy act has altered the sector altogether and it is too early to say what the mapping of pharmacies will look like.

### What does the rising number of branches mean in terms of set-up and operating cost?

**3** We don't yet know the effects in terms of cost for setting up and running the many new branches and expenses for setting up vary greatly. A brand new branch will be more costly than upgrading a sales unit. But generally speaking, costs are relatively high, especially in places with pharmacy robots. So we see it as a willingness to run a risk and pharmacists who seizes the opportunity to open more branches. I expect that this will resonate and be noticed in the political landscape as well.

### What are pharmacies competing on, other than closeness to customers?

**4** Pharmacies are still competing on the same old virtues: service, opening hours and waiting time, but also on providing professional guidance to medicinal users. A new and important competitive edge has been added with offering medicinal conversations to chronic patients. These conversations help chronic patients who often find themselves in great uncertainty on how to grasp a whole new way of life – i.e. having to take prescription drugs for the rest of their lives.

### Have pharmacies increased sales following the opening of new branches?

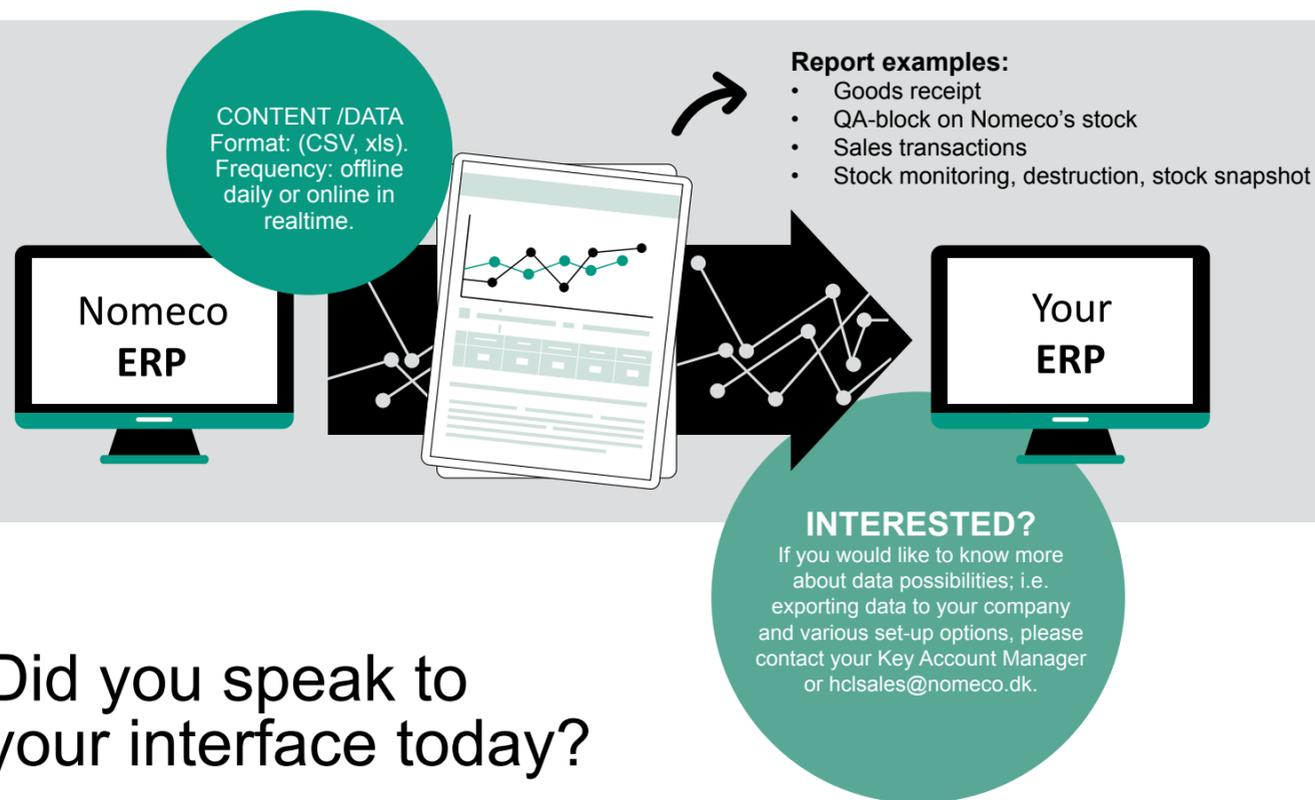
**5** If we look at turnover for March 2016, pharmacies with new branches have seen a turnover growth of 12,5 pct. Pharmacies who have upgraded a sales unit, increased their turnover by 6,4 pct. In comparison, other pharmacies experienced growth of 2,7 pct. January and February 2016 show similar indications, so we are probably looking at a general trend. If we look at the last 12 months, pharmacy turnover has increased by 0,5 pct. But it is difficult to assess what development would have looked like if we took the new branches out of the equation.

### Where does the increased turnover come from?

**6** Branded goods are generally on the rise. In 2015 the number of sold packs rose by 0,8 pct., and the increase continues on the same level in 2016. However, turnover has risen even more – the last 12 months with as much as 3,5 pct. It is too soon to tell if pharmacies are taking this turnover from retail, and how the limitation in the assortment of branded goods will affect the sector in the future.

### Does an increase in number of branches mean an increase in the use of medication?

**7** We don't foresee that improved accessibility will affect the demand for medication, nor increase use of medication. During the last 12 months, the number of prescription drug packs for individuals have in fact dropped by 0,5 pct. Over the counter sales have increased by 0,5 pct. during the same period. ■ *mwh*



## Did you speak to your interface today?

In a business environment with growing requirements for extremely high levels of quality and with increased demands for accessibility, reliable and updated business data is more crucial than ever.

In a position as wholesaler market leader to pharmacies and preferred partner to the pharmaceutical industry, Nomeco has unique access to large quantities of data on manufacturers sales, stock etc.

Nomeco HealthCare Logistics can deliver this data tailor-made directly to manufacturer's ERP and/or BI-systems in real-time. This is a way to ensure that one's data is always completely up-to-date and avoiding the hassle of having to transfer data from different formats such as pdf, csv or excel. Data deliveries to manufacturer's interfaces builds on Nomeco HealthCare Logistics' long tradition of developing intelligent IT-solutions.

Simon Pagh Clausen who heads up Nomeco's Business Intelligence department explains:

"We have many possibilities to export data directly into the manufacturers' BI-systems, depending on the IT-architecture of the company. Possibilities and wishes vary greatly from company to company on how they wish to receive data from us, which is why we always adapt and tailor data export to fit individual needs."

### Independent of manufacturer system

The interface can be made in a way that suits manufacturers in Nomeco Pre-wholesale and their particular terms. It is more or

less irrelevant which system the manufacturer use, as Nomeco is able to adapt data deliveries. The benefits to Nomeco HealthCare Logistics customers are obvious: A better understanding and overview of sales figures, stock figures and exporting figures, aided by vast amounts of data.

The entire set-up for data deliveries is obviously GxP-validated. When a new interface has been set-up in collaboration with a manufacturer, it naturally needs validation. Nomeco has solid models for this:

"Through our history of working with these interfaces, we have collaborated with authorities to set up some standard models on how to validate the interface. This is a clear advantage to manufacturers because it ensures that things are running smoothly from the get-go," Simon Pagh Clausen explains.

Primarily large and medium-sized companies use the option of having data delivered directly into their systems, however, "we can set-up an interface for all kinds of companies – regardless of size", Simon reassures.

Nomeco HealthCare Logistics export up to 25 different reports related to pre-wholesale manufacturers. For instance, the Advanced Shipping, which in addition to making data available to the manufacturer in real-time also means that integration of data, allows Nomeco a high degree of promptness and speed in the warehouse because the interface indicates that a delivery is on its way. In essence, this is a shorter and quicker route to salable stock. ■ *ckv*

## Volume for the Nordic pre-wholesale business

# ALMOST TRIPLES!

"I am of pleased to see such a large increase in our Nordic pre-wholesale volumes and actually we foresee this trend to continue in the next years to come," says Commercial Director in Nomeco HealthCare Logistics, Jesper Lotz.

He concludes that one of the explanations to the growth can be found in the fact that the pharmaceutical industry now, more than earlier, are looking for a regional solution that allows them to utilize operational as well as structural synergies: "We see a clear trend, where the industry is assessing whether a Nordic or multi-country pre-wholesale solution makes sense, versus a country specific set-up."

### Nordic solutions mean saving

The industry can in many cases gain operational and structural savings by centralizing or partly centralizing the Nordic pre-wholesale activities. "We see more Nordic cluster solutions and we see more Nordic tenders launched. The industry is assessing, or seeking to centralize and build up regional competency centers for logistics and supply chain, customer service and the QA organization to name a few, rather than having all support functions present in all four Nordic countries. It makes good sense to apply the same analysis on the outsourced logistics and pre-wholesale business, to seek efficiency gains."

Oftentimes the industry can take advantage of the economy of scale and realize cost benefits for example with consolidation of orders and shipments. "In many cases, the industry can save money on e.g. administration, ease of

replenishment planning, transportation costs, fewer sites to audit, and fewer contracts to supervise."

The increased activity is thereby not only good news for Nomeco HealthCare Logistics, but also for manufactures, because increased activities means reduced costs for all involved parties, due to the economy of scale and consolidation of orders and shipments.

### Not only box moving

Jesper Lotz notes a general increase in demand for many of the services offered to manufacturers by Nomeco: "The industry is looking for partners that takes care of the supply chain and not only moves boxes from A to B.

The increase in demand means that the total warehouse capacity is expanding simultaneously with an increased number of customers. As a result of this development, we decided to build what will be the largest pharmaceutical distribution center in the Nordics, to be located in Køge," he says referring to the article in page 3.

The new warehouse in Køge will be up and running in 2018 and will further increase the efficiency and reduce the time to market. Being a part of PHOENIX group together with Tamro in Sweden and Finland gives Nomeco the advantage to optimize the logistics between the pre-wholesale solution and local distribution - not only in Denmark but also in Sweden and Finland. ■ *ckv*



Nomeco HealthCare Logistics handles the daily supplies to the Nordic wholesalers on behalf of a wide range of manufactures. **Commercial Director in Nomeco HealthCare Logistics, Jesper** is pleased with the nearly tripled pre-wholesale exporting volumes to the Nordic countries calling it a benefit for both manufactures and Nomeco

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The annual golf tournament, PharmaGOLF,  
is taking place

**Friday 10 June 2016.**

This year we have moved the event to the centrally  
located yet picturesque surroundings at

**ROYAL GOLF CLUB Center Boulevard 4  
DK-2300 København S.**

We wish to thank our  
sponsorship partners at  
this years PharmaGOLF  
tournament:



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